



Western Capital Annual Update

Four Closed Acquisitions

During the past 12 months, Western Capital acquired four businesses. Two of them were add-ons to our existing Cellular Retail segment and two were platform acquisitions which established Western Capital's Direct to Consumer segment. Western Capital remains committed to growing through the acquisition of established lower middle market businesses with up to \$100 million in sales. If you have any opportunities which may be a fit for us, please contact Angel Donchev, our Chief Investment Officer, at angeld@wcrimail.com. Our acquisitions from the last 12 months are listed below.



June 2015

An operator of 42 Cricket Wireless retail locations in AZ, OR and WA.



July 2015

An online and catalog retailer of home restoration hardware, decor and furniture, based in SC.

Jackson & Perkins



Park Seed

July 2015

An online and catalog retailer of roses, plants, seeds and holiday gifts, based in SC.



January 2016

An operator of 11 Cricket Wireless retail locations in St. Paul and Minneapolis, MN.

New Acquisition Line of Credit

In April 2016, Western Capital entered into a Credit Agreement with Fifth Third Bank. The Credit Agreement provides us with a \$9,000,000 Acquisition Line of Credit and a \$3,000,000 Revolving Credit facility. The Acquisition Line, in conjunction with existing cash on Western Capital's balance sheet, will enable us to complete future acquisitions with no financing contingency, further strengthening our ability to move quickly in any transaction process.



Regular Quarterly Dividend Declared

In May 2016, Western Capital declared a 2.5 cent per share quarterly dividend. John Quandahl, Western Capital's President and CEO stated, "Based on our recent strong financial performance and the healthy financial condition of the company, our board believes that the dividend is appropriate and a good way to return excess capital to stockholders." It is Western Capital's intention to continue paying a regularly scheduled quarterly dividend amounting to 10 cents per share annually.

About Western Capital

Western Capital Resources (WCR) is a publicly traded holding company based in Omaha, Nebraska. WCR is focused on growing through the acquisition of established lower middle market businesses with up to \$100 million in sales. WCR is industry agnostic and targets leaders in niche industries or geographies as well as opportunistic purchases of businesses that WCR can improve operationally. WCR has a particular interest in situations involving companies facing succession dilemmas, corporate divestitures and businesses in out-of-favor industries. [Current holdings](#) include companies in the franchising, retail and consumer finance industries. Our strategy is to build a diversified portfolio of businesses that generate strong operating cash flow.

For more information about Western Capital, visit www.westerncapitalresources.com.